City Council Meeting
11-09-26
Item 1.B.5.

Council Agenda Report

To: Mayor Silverstein and the Honorable Members of the City Council

Prepared by: Luis Flores, Public Safety Manager

Reviewed by: Jesse Mays, Interim Public Safety Director

Approved by: Joseph D. Irvin, City Manager

Date prepared: October 20, 2026 Meeting date: November 9, 2026

Subject: Amendment No. 9 to Agreement with Turbo Data Systems, Inc.

RECOMMENDED ACTION: Authorize the Mayor to execute Amendment No. 9 to the Professional Services Agreement with Turbo Data Systems, Inc. for Parking Citation Processing Services to extend the term of the existing agreement by three years through November 23, 2029.

FISCAL IMPACT: No additional appropriation is required. This is a service-based contract and fees are deducted directly from parking citation revenue. The City currently processes an average of 56,000 parking citations per year and collects approximately $3.3 million per year in parking citation revenue.

STRATEGIC PLAN IMPLEMENTATION:
Goal 4: Improve Public Safety
Objective 4.1: Reduce Injury and Fatal Collisions on Pacific Coast Highway
Pacific Coast Highway Safety: Invest in enforcement, education, and policy improvements.

DISCUSSION: On November 24, 2014, the City Council approved a Professional Services Agreement with Turbo Data Systems, Inc. (Turbo Data) to process parking citations. The services provided by Turbo Data include smartphone ticket writers and thermal printers to issue parking tickets, as well as completely automated citation processing services; online access to all citation records from the time of issuance through the resolution of the citation for both the citizen and City staff; digital imaging/archiving in accordance with the City's records retention schedules; paperless appeals; and complete administrative adjudication processing.

Turbo Data has provided exceptional service to the City that allows for the effective processing of citations, monthly reporting, the issuance of notices and letters, Department of Motor Vehicles (DMV) registration holds and releases, payment collection, and administrative adjudication services. Turbo Data's services allow for effective and efficient parking citation issuance for the City's Parking Enforcement Team, the Los Angeles County Sheriff's Department, and the Volunteers on Patrol (VOP).

Amendment No. 9 would ensure the City is able to maintain and increase existing service levels in accordance with the expansion of parking enforcement operations throughout the City by extending the term of the agreement by an additional three years, to November 23, 2029. There was not sufficient time for staff to complete a Request for Proposals for the services before the agreement expired. Staff plans to conduct a Request for Proposals before the next contract cycle begins in 2029.

Summary of Previous Amendments

On January 12, 2015, the Council approved Amendment No. 1 to the Agreement for bank management services, which included the processing of fee deposits and refunds, and issuance of monthly distributions to the County of Los Angeles.

On May 22, 2017, the Council approved Amendment No. 2 to the Agreement to upgrade the smartphone ticket writers to newer models and included the short-term rental of equipment to be used by the Sheriff's Department summer enforcement team.

On February 13, 2018, the Council approved Amendment No. 3 to the Agreement to extend the term of the agreement for an additional three years until November 24, 2020.

On June 1, 2019, the Council approved Amendment No. 4 to the Agreement to lease two additional smartphone ticket writers.

On November 23, 2020, the Council approved Amendment No. 5 to the Agreement to extend the term of the agreement for an additional three years until November 23, 2023.

On April 11, 2022, the Council approved updates to the schedule of parking citation fines, which included a new escalating fine for MMC 10.18 (oversized vehicles).

On August 8, 2022, the Council approved Amendment No. 6 to the Agreement to lease three additional smartphone ticket writers.

On January 8, 2024, the Council approved Amendment No. 7 to the Agreement to extend the term of the Agreement and continue the lease of the equipment for an additional three years, until November 23, 2026.

On July 8, 2024, the Council approved Amendment No. 8 to the Agreement to upgrade mobile ticket writer equipment and add an additional software user license through November 23, 2026.

Staff recommend that the City Council review and approve Amendment No. 9 to the Professional Services Agreement with Turbo Data Systems, Inc. for Parking Citation Processing Services, extending the term of the existing agreement by three years through November 23, 2029.

ATTACHMENTS: Amendment No. 9 to Agreement with Turbo Data Systems, Inc.

Docusign Envelope ID: 8FA73077-625C-8DBB-8274-2FFF2A5358C0

AMENDMENT NO. 9 TO PROFESSIONAL SERVICES AGREEMENT

THIS AMENDMENT NO. 9 TO PROFESSIONAL SERVICES AGREEMENT (the "Amendment") is made and entered in the City of Malibu on November 9, 2026, by and between the City of Malibu, a municipal corporation, hereinafter referred to as City, and Turbo Data Systems, Inc., a California corporation, hereinafter referred to as Consultant. City and Consultant are herein collectively referred to as "Parties" and separately as a "Party".

The City and the Consultant agree as follows:

RECITALS

A. On November 24, 2014, the City entered into an Agreement with Consultant for certain projects related to Parking Citation Processing Services (the "Agreement").

B. On January 12, 2015, the City entered into Amendment No. 1 to Agreement with Consultant to include Bank Account Management Services.

C. On May 22, 2017, the City entered into Amendment No. 2 to Agreement with Consultant to upgrade mobile ticket writer equipment.

D. On February 13, 2018, the City entered into Amendment No. 3 to Agreement with Consultant to extend the term of the Agreement for an additional three years, until November 23, 2020.

E. On June 1, 2019, the City entered into Amendment No. 4 to Agreement with Consultant to lease two additional mobile ticket writers.

F. On November 23, 2020, the City entered into Amendment No. 5 to Agreement with Consultant to extend the term of the Agreement for an additional three years, until November 23, 2023.

G. On August 8, 2022, the City entered into Amendment No. 6 to Agreement with Consultant to lease three additional handheld ticket writers through November 23, 2023.

H. On January 8, 2024, the City entered into Amendment No. 7 to Agreement with Consultant to extend the term of the Agreement for an additional three years, until November 23, 2026.

I. On July 8, 2024, the City entered into Amendment No. 8 to Agreement with Consultant to upgrade mobile ticket writer equipment and add an additional software user license through November 23, 2026.

J. The Parties desire to amend the Agreement to extend the term of the Agreement through November 23, 2029 and Consultant has submitted a proposal for this purpose that is acceptable to the City as the Exhibit A to the Amendment to the Agreement.

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties agree as follows:

1. Section 2.0 of the Agreement (Term of Agreement), is hereby extended to November 23, 2029.

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2. Incorporation of Exhibits. All exhibits attached to this Amendment are hereby incorporated into the Agreement by this reference. To the extent there is any conflict between an exhibit attached to this Amendment and the exhibits attached to the original Agreement, the exhibits attached to this Amendment shall control.

3. Authority to Execute. Each person executing this Amendment represents and warrants that they are duly authorized to execute this Amendment on behalf of the Party for whom they are signing and to bind that Party to the terms herein.

4. The Parties agree that this Amendment will be considered signed when the signature of a Party is delivered physically or by facsimile transmission or scanned and delivered via electronic mail. Such facsimile or electronic mail copies will be treated in all respects as having the same effect as an original signature.

5. All terms and conditions of the Agreement not amended by this Amendment remain in full force and effect.

6. The effective date of this Amendment is November 24, 2026.

This Amendment is executed on _____,.

CITY OF MALIBU, a municipal corporation:

_____
BRUCE SILVERSTEIN, Mayor

ATTEST:

_____
KELSEY PETTIJOHN, City Clerk
(seal)

APPROVED AS TO FORM:

THIS DOCUMENT HAS BEEN REVIEWED
BY THE CITY ATTORNEY'S OFFICE

_____
TREVOR RUSIN, Interim City Attorney

CONSULTANT:

By: Signed by: Roberta J. Rosen 11/26/2026 4A5C602369B5489...

Name: ROBERTA J. ROSEN
Title: President, Turbo Data Systems, Inc.

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Exhibit A

October 19, 2026

City of Malibu
Luis Flores
23825 Stuart Ranch Road
Malibu CA 90265-4861

Re: Offer to Extend Agreement

Dear Luis,

We have enjoyed working with the City for the entire term of our contract and we believe that it has been a mutually rewarding relationship.

Turbo Data Systems, Inc. would like to continue the existing agreement with Malibu for an additional 3-year term, with the same terms and conditions as currently in place. If this is agreeable, please create an amendment for this extension that is acceptable to the City and we can execute it.

Please let me know if you have any questions.

Sincerely,

Roberta J. Rosen
President

Turbo Data Systems, Inc.
Premier Citation Processing Solutions

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